



CII-AVANTHA
Centre for Competitiveness
for SMEs

Training Calendar

2011



Confederation of Indian Industry
Since 1895



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Manufacturing Excellence 2011

Programmes	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
7 QC - Tools - A way to Problem Solving	21 Chandigarh						22 Gurgaon					
Root Cause Analysis - To investigate and solve problems		17 Gurgaon										16 Delhi
Quality Circle - How to Leverage & Perform			15 Rudrapur									
Autonomous Maintenance - How to achieve zero Breakdown				15 Jaipur						18 Delhi		
Cost Reduction Strategies in Manufacturing Via TPS					13 Noida						18 Ludhiana	
Certification Programme on Problem Solving using QC story approach						23 Chandigarh						
Effective Inventory Management - Good Practices for minimizing Inventory levels								18 Noida				
Good Manufacturing Practices - How to ensure the best manufacturing processes									23 Gurgaon			
New Product Development												
Rapid Prototyping / CAD CAM - Seminar				6-7 Ahmedabad		7-8 Ludhiana			13-14 Hyderabad			6-7 Pune

Energy Management 2011

Programmes	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Energy Management & Automation	27-28 Chandigarh	24-25 Haridwar				29-30 Delhi	28-29 Jalandhar			20-21 Rudrapur	24-25 Faridabad	
Energy Efficiency & Implementation			24-25 Indore									
ENCON 2011 - Seminar on Energy Conservation					26-27 Chandigarh							
Training Programme on Energy Management								25-26 Greater Noida				
Seminar on Energy Efficiency at Design Stage									29-30 Delhi			



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Total Cost Management 2011

Programmes	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Activity Based Costing	20 Gurgaon											
Budgeting & Financial Control		23 Gurgaon										
Winning & Retaining Customers			25 New Delhi									
2 Day Training Programme on TCM				27-28 Kolkatta			26-27 Ahmedabad			19-20 Aurangabad		
Finance for Non Finance Executives					25 Gurgaon						25 New Delhi	
Negotiation & Selling Skills						28 New Delhi						
Supply Chain Management								24 New Delhi				
Direct & In-Direct Taxes									21 New Delhi			
Customer Relationship Management												14 Gurgaon

Human Resource Management 2011

Programmes	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Building A Talent Management Culture	25 Gurgaon											
Aligning HR with Organisation Strategy		21 Chandigarh										
Managing Global Workforce Diversity Issues			21 Delhi									
Training & Development - Answer to Skill Crisis				29 Chandigarh								
HR Mission					20 Gurgaon							
Employee Engagement						24 Pune						
Essential HR for SME Growth							22 Rudrapur					
Lean Human Resource Management								19 Delhi				9 Pune
Measuring HR Impact - CEO's Perspective									26 Mumbai / Goa			
Human Resources Leadership										14 Gurgaon		



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Corrosion Management 2011

Programmes	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Training Program on Protective Coating for Industrial Structure	27-28 Vizag											
Training Program on Paints & Powder Coatings				25-27 Delhi								
1st Global Corrosion Management Summit									22 Delhi			
Corrosion Awareness Seminar for Port & Ship Building Industry										17 Mumbai		
Training Program on Corrosion Management for Power Industry												17 Raipur

National Seminars/Conferences 2011

Programmes	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Rapid Prototyping / CAD CAM				6-7 Ahmedabad		7-8 Ludhiana			13-14 Hyderabad			6-7 Pune
ENCON 2011					26-27 Chandigarh							
Seminar on Energy Efficiency at Design Stage									29-30 Delhi			
First Global Corrosion Management Summit									22 Delhi			
Corrosion Awareness Seminar for Port & Ship Building										17 Mumbai		
4th CII National Cluster Summit											15 - 16 Delhi	

Webinar 2011

Programmes	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Manufacturing Excellence 2011												
Problem Solving									14		28	
Energy Management 2011												
Energy Management				29								23
Human Resource Management 2011												
Essential HR for SME Growth											8	
Corrosion Management 2011												
Corrosion Management for Pipeline		8										
Corrosion Management - Maintenance Perspective					3							
Intransit & During Storage Corrosion Protection						20						
Webinar on High Performance Coatings for Corrosion Management							25					



**Confederation of Indian Industry
Since 1895**

The Confederation of Indian Industry (CII) works to create and sustain an environment conducive to the growth of industry in India, partnering industry and government alike through advisory and consultative processes.

CII is a non-government, not-for-profit, industry led and industry managed organisation, playing a proactive role in India's development process. Founded over 115 years ago, it is India's premier business association, with a direct membership of over 8100 organisations from the private as well as public sectors, including SMEs and MNCs, and an indirect membership of over 90,000 companies from around 400 national and regional sectoral associations.

CII catalyses change by working closely with government on policy issues, enhancing efficiency, competitiveness and expanding business opportunities for industry through a range of specialised services and global linkages. It also provides a platform for sectoral consensus building and networking. Major emphasis is laid on projecting a positive image of business, assisting industry to identify and execute corporate citizenship programmes. Partnerships with over 120 NGOs across the country carry forward our initiatives in integrated and inclusive development, which include health, education, livelihood, diversity management, skill development and environment, to name a few.

CII has taken up the agenda of "Business for Livelihood" for the year 2010-11. Businesses are part of civil society and creating livelihoods is the best act of corporate social responsibility. Looking ahead, the focus for 2010-11 would be on the four key Enablers for Sustainable Enterprises: Education, Employability, Innovation and Entrepreneurship. While Education and Employability help create a qualified and skilled workforce, Innovation and Entrepreneurship would drive growth and employment generation.

With 64 offices and 7 Centres of Excellence in India, and 7 overseas in Australia, China, France, Singapore, South Africa, UK, and USA, and institutional partnerships with 223 counterpart organisations in 90 countries, CII serves as a reference point for Indian industry and the international business community.



Business enterprises worldwide are increasingly focusing on enhancing production and improving quality, while reducing costs. In such a scenario, it is important for small and medium enterprises (SMEs) to remain competitive.

The CII- AVANTHA Centre for Competitiveness for SMEs was established in 2004, with a view to providing SMEs in India with a one-stop consultancy service. There are more than 11.86 million SMEs in India, which contribute nearly 40 per cent of the country's total industrial output. If the country's economy is to be strengthened, it is imperative that these SMEs receive tactical support to remain competitive.

The Chandigarh-based CII - AVANTHA Centre for Competitiveness for SMEs aims to build competitive and visionary SMEs. The Centre offers consultancy services on a wide range of critical issues such as manufacturing excellence, energy management, cost management, human resource development, etc. Although the Centre does provide services to individual companies, it encourages the formation of groups or clusters of SMEs. A number of companies, which share the same location, sector or even OEM vendor, are allocated to these clusters. This approach encourages SMEs to form, share and draw from a common knowledge pool.

The CII - AVANTHA Centre for Competitiveness for SMEs has successfully established such clusters at Mohali, Gurgaon and Jalandhar and is running parallel clusters across the country at Jaipur, Faridabad, Lucknow, Pune, Kolkata, Chennai and various other locations. Apart from offering consultancy services, the Centre is also committed to helping SMEs remain abreast of contemporary issues through seminars, conferences and training programmes.

The Centre offers the following services

- Clusters for Competitiveness
- Energy Audit and Management
- Manufacturing Excellence
- Total Cost Management
- Human Resource Management
- Corrosion Management
- New Product Development

For Registration & Sponsorships options please contact

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